

## IngramMicro HybridSolutions

### Accelerate IT transformation with Ingram Micro Hybrid Solutions

Organizations of all sizes are undergoing massive transformation; however, for many, their existing IT solutions don't provide them the speed, flexibility, security or capabilities they need to be competitive in today's fast-paced digital economy.

Ingram Micro is the world's largest global IT distributor whose goal it is to ensure our partners realize the promise of technology by delivering a full spectrum of global technology and supply chain services to businesses worldwide. Ingram Micro understands that many organizations are seeking solutions that offer them the flexibility to run their applications where and how best suits their business, on premises or off premises, in a world where hybrid IT is becoming the norm.

Ingram Micro Hybrid Solutions offers partners the ability to position and sell turnkey solutions that enable your customers to transform their IT environments. Together with our technology alliance partners, Ingram Micro provides solutions that afford the flexibility customers want, whereby they can leverage their existing environments, skill sets and capabilities while embracing next-generation technologies to speed their transformations and help ensure competitiveness.

### CenturyLink<sup>®</sup> Private Cloud on VMware vCloud Foundation<sup>™</sup>

What if you could offer your customers a modern, simple and secure hosted private cloud, where the mundane and distracting foundational tasks of day to day IT was managed for you? What if you could offer a solution that allowed your customers to leverage the tools they know and use, where they could spend their time focused entirely on their business and not IT problems? What if you could offer a solution where you could easily layer on your value-added services and drive business objectives for your customers? With CenturyLink Private Cloud on VMware Cloud Foundation you can.

CenturyLink has distinguished itself in the market as the top U.S. carrier for Ethernet services in the 2017 VSG carrier Ethernet rankings. Through intrinsic growth, significant investment and integration of strategic acquisitions, CenturyLink has put technology to work to improve the lives of its customers. CenturyLink has embraced the demands of its customers in the digital economy by offering best-in-class networking, hybrid cloud and IT solutions, voice and unified communications, managed services, and security.

CenturyLink Private Cloud on VMware Foundation is a hosted private cloud service that provides a managed infrastructure for your customers' use. Private Cloud is built, managed, monitored and secured by CenturyLink and delivered turnkey through Ingram Micro Hybrid Solutions. Each private cloud is built for a single tenant, offering security and flexibility, without many of the burdens of traditional IT management.

Private Cloud is built on HPE ProLiant DL360 Gen10 HyperConverged servers to deliver simplicity, scale and security. Each HPE server is powered by Intel Xeon Scalable processors, which provide the foundation for a powerful data center platform offering agility and scalability. This innovative processor sets a new level of platform convergence and capabilities across compute, storage, memory and security, powering forward even the most ambitious digital transformation initiatives, while offering greater efficiencies and lower TCO.

HPE ProLiant DL360 provides a secure, performance-driven dense server enabling the confident deployment of virtualization, database or high-performance computing without compromise. With ample CPU, memory and solid-state storage in each node, even the most demanding Tier 1 applications can be deployed and run in confidence.

VMware Cloud Foundation makes it simple to deploy and run a hybrid cloud with VMware Cloud Verified™ service providers. VMware Cloud Foundation provides integrated cloud infrastructure (compute, storage, networking and security) and cloud management services to run enterprise applications across private and public environments. VMware Cloud Foundation is an integrated software stack that bundles compute virtualization (VMware vSphere), storage virtualization (VMware vSAN), network virtualization (VMware NSX), and cloud management and monitoring (VMware vRealize Suite) into a single platform that can be deployed on premises as a private cloud or ran as a service within a public cloud. Cloud Foundation helps to break down the traditional administrative silos in data centers, merging compute, storage, network provisioning and cloud management to facilitate end-to-end support for application deployment.

## Security, confidence and familiarity

Ingram Micro Hybrid Solutions with CenturyLink Private Cloud on VMware Cloud Foundations offers customers the opportunity to securely run applications with confidence using tools that are familiar. Each customer is a single tenant and sole occupant of their own private cloud infrastructure, which provides their organization greater control and autonomy over compliance and regulatory requirements.

Not all workloads are suited for public clouds, and certain applications require dedicated environments. CenturyLink Private Cloud offers you the flexibility and agility of a public cloud, but with predictable monthly costs on a platform capable of running any workload including bare metal requirements. CenturyLink offers a Private Cloud uptime SLA of 99.9% and so you can be confident that your data is accessible anytime, virtually anywhere from any device.

Organizations increasingly need more control over their virtual environments and with your own private cloud, you're in control and free of noisy neighbors and surges that public cloud solutions struggle with. You can start with four servers and expand by adding servers as the business requires, where each new addition to the private cloud adds compute, memory and storage quickly and easily, all of which is managed for you.

Don't leave your next IT decision to chance, choose from market leaders with years of experience. Choose Ingram Micro Hybrid Solutions.



**CenturyLink**<sup>™</sup>

  
**Hewlett Packard**  
Enterprise

